

## 2024 ANNUAL FINANCIAL REPORT

REVENUE	2022 Year End	2023 Year End	2024 Year-to-Date (through Q3)
Membership & Donations	46,120	53,178	47,783
Visitors Center	228,721	85,328	75,208
Grants - Operating	28,690	17,000	8,400
Grants - Restricted Uses	24,000	58,667	82,972
Programs	11,507	11,681	9,842
Fundraising	15,026	56,984	20,803
Rentals & Gift Shop	11,844	16,636	13,637
Investment Income - Net Returns	5,094	15,239	22,522
<b>TOTAL</b>	<b>371,001</b>	<b>314,713</b>	<b>281,168</b>
EXPENSES	2022 Year End	2023 Year End	2024 YTD (Q3)
Salaries & Benefits	73,594	78,065	64,854
Grant Expenses - Restricted Uses	40,308	44,029	98,418
Programs	4,342	5,097	4,187
Fundraising	4,007	1,352	6,056
Visitors Center	-	-	-
Maintenance and Insurance	24,352	24,207	21,718
Overhead	10,637	34,843	12,123
<b>TOTAL</b>	<b>157,240</b>	<b>187,593</b>	<b>207,356</b>
<b>Net Income</b>	<b>213,761</b>	<b>127,121</b>	<b>73,812</b>

### Highlights

- The Museum utilizes “cash basis” bookkeeping, meaning that grants are recorded when received and expenses are recorded when funds are paid out.
- The Capital Campaign is at 111.1% of the \$750,000 pledge goal from 126 pledgees/donors.
- The Membership Dinner held in May, netted \$17,911, thanks to numerous donations & sponsorships.
- We completed another successful Summer Internship program thanks to the generosity of Camilla VanderLinden & Robin MacLeod, and the Dunn Martin Fund.
- Grants from the Curtis Foundation, Genesee Valley Rural Revitalization (Landmark Society of WNY), & Rochester Area Community Foundation enabled the completion of significant restoration work at both the Cobblestone Church and the Ward House, as well as additional maintenance work around the campus.
- Through the first three quarters of 2024, income and grants received are greater than expenditures by \$73,812.