

2021 ANNUAL REPORT

<u>OPERATING REVENUE</u>	<u>2019 Year End</u>	<u>2020 Year End</u>	<u>2021 YTD</u>
Fundraising and Membership	\$ 49,096	\$ 101,175	\$ 30,126
Programs	\$ 26,699	\$ 2,424	\$ 4,423
Grants	\$ 57,460	\$ 51,490	\$ 60,102
Rentals and Misc.	\$ 14,581	\$ 11,534	\$ 12,381
TOTAL	\$ 147,836	\$ 166,623	\$ 107,031

<u>OPERATING EXPENSES</u>	<u>2019 Year End</u>	<u>2020 Year End</u>	<u>2021 YTD</u>
Personnel	\$ 80,490	\$ 63,343	\$ 56,563
Programs	\$ 11,017	\$ 902	\$ 2,523
Grants	\$ 50,327	\$ 58,206	\$ 23,577
Maintenance and Insurance	\$ 18,782	\$ 14,145	\$ 16,501
Misc.(supplies, postage, fees etc.)	\$ 19,359	\$ 9,974	\$ 12,374
TOTAL	\$ 179,975	\$ 146,570	\$ 111,538

<u>CAPITAL DONATIONS</u>	<u>2019 Year End</u>	<u>2020 Year End</u>	<u>2021 YTD</u>
Vagg House	\$ -	\$ -	\$ 26,505.00
Visitors Center	\$ -	\$ -	\$ 262,486.00
TOTAL	\$ -	\$ -	\$ 288,991.00

THANK YOU...

- Due to pandemic, the Federal Payroll Protection Program provided \$11,200 to fund salaries, benefits, and utilities in the initial shutdown phase of the pandemic. We also received \$6,900 from Shuttered Venue Grant and \$8500 from Employee Retention Tax. Credit. We are scheduled to receive another \$9,300 from Shuttered Venue Grant before year end. This support has allowed us to finish year 2 of the pandemic in a healthy financial situation.
- The ongoing capital campaign is allowing us to purchase the Burke property without borrowing. This will become the Cobblestone Welcome and Visitors Center.
- The capital campaign for the Vagg House was completed and we were able to complete the financing five years early.
- After a 2-year hiatus, we held a successful membership dinner that raised much needed funds for the operating budget.
- We received a grant from the Orleans County Legislature.
- We completed another successful year with our Dunn Martin Internship Program which provided the full expense for our Summer Intern for 2021.
- Visitation is slowly returning to pre-COVID levels.
- Our volunteers continue to be the life-blood of our organization. We recorded 2,149 volunteer-hours in 2020.
- In cooperation with The Orleans Hub, we have published over 60 articles on various aspects of the history of the Hamlet of Childs in support of the Five to Revive program.